

Fax LINES

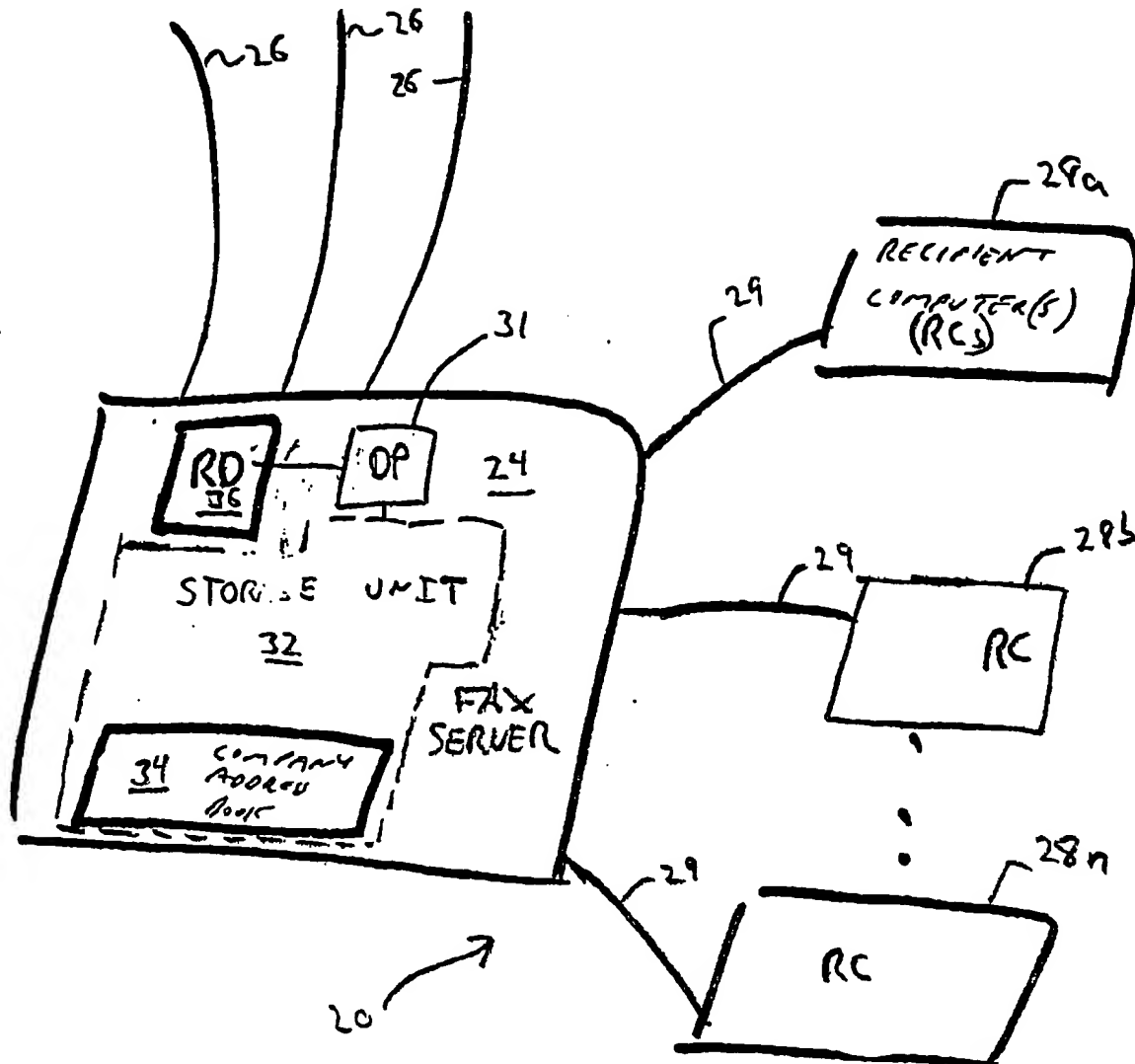


Fig. 1

First Name:	William
Middle Name:	Jefferson
Last Name:	Clinton

First Name:	John
Middle Name:	Q
Last Name:	Public

First Name:	Jane
Middle Name:	
Last Name:	Doe

← 42

Fig. 2b

William Jefferson Clinton
Clinton, William Jefferson
William J. Clinton
Clinton, William J.
William J Clinton
Clinton, William J
William Clinton
Clinton, William
Jefferson Clinton
Clinton, Jefferson
W. Clinton
W Clinton
J. Clinton
J Clinton

...
Bill Clinton

...
John Q(any letters) Public

...
Jane (any middle name) Doe

...
...

← 40

Fig. 2a

1st Caere Corp. From Caere, S.A. de C.V. 1-04-07 10:00 a. 1 of 1

RESET, S.A. de C.V.
 Blvd. Diaz Ordaz 2854 - 201
 Col. Jardines de Impulso
 Irapuato, Gto. 36000 MEXICO
 Tel/Fax: 911 (534) 624-1180

For: Andrew Allansmith CAERE Corp.
 Ref: Passport Reader, Model 1200
 From: Salvador SANCHEZ RESET, S.A. de C.V.
 Date: 24/01/97 Pages: Just this one

Hello Andrew

In response to your FAX, dated today, my colleague made it quite clear that this 1200 model only reads passports. The bank is interested in this product because it has branches in cities that are considered tourist attractions, such as Acapulco, so the executive who spoke with Anthony told him that he was going to check the bank's international section to see whether there was any interest in the product. I should point out that this bank "Banco Mercosur" was taken over by a Spanish bank, called Banquinter which in the TV ads claims to have offices all over the world, including the US. I certainly want try to guess as to why they would be interested in this product, your reasoning is certainly valid.

It is good to know that the reader only reads the bottom track, so that they will be aware of this. As I told Jeff, this is a very persuasive demonstration, however, if we do not see interest, we plan to make some sort of video trailer with it, so that we don't have to keep making for a everytime someone wants to see it.

Thank you for your response regarding this matter, the information about the ICAD was useful.

Best regards...




Fig. 3

Passport reader, Model 1200 - Message (Plain Text)

This message has not been sent.

Andrew Allansmith (andrew.allansmith@caere.com)

Passport reader, Model 1200

In response to your FAX, dated today, my colleague made it quite clear that this 1200 model only reads passports. The bank is interested in this product because it has branches in cities that are considered tourist attractions, such as Acapulco, so the executive who spoke with Anthony told him that he was going to check the bank's International section to see whether there was any interest in the product. I should point out that this bank "Banco Mexicano" was taken over by a Spanish bank, called Santander, which in the TV ads claims to have offices all over the world, including the US. I certainly want try to guess as to why they would be interested in this product, your reasoning is certainly valid.

To: Caere Corp.

From: Reset, S.A. de C.V.

1-24-97 5:40pm P. 1 of 1

RESET, S.A. de C.V.
Blvd. Diaz Ordaz 2864 - 201
Col. Jardines de Irapuato
Irapuato, Gto. 36680 MEXICO
Tel/Fax: 01 1 (524) 624-1 1 50

For: Andrew Allansmith
Ref: Passport reader, Model 1200

CAERE Corp.

0052#
(50KB)

Fig. 4